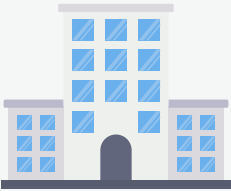




USE CASES

The TrustHab® Solution was installed across two different Student Housing properties in Charlotte, North Carolina with the goal of extending the life of HVACs by improving run time efficiency, while reducing energy costs and promoting a green-living environment. Both communities are all-bills-paid.

ASSUMPTIONS



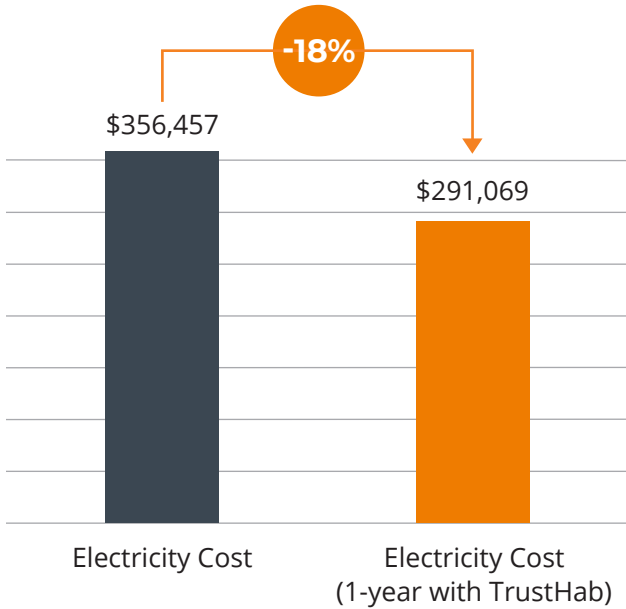
The cost projection does not take into account the variations in occupancy of the property in the year, nor does it take into account changes in the weather conditions that can change from year to year. For the purposes of this analysis, these conditions are assumed to be similar.



The analysis does not include additional maintenance-related savings.





USE CASE #1



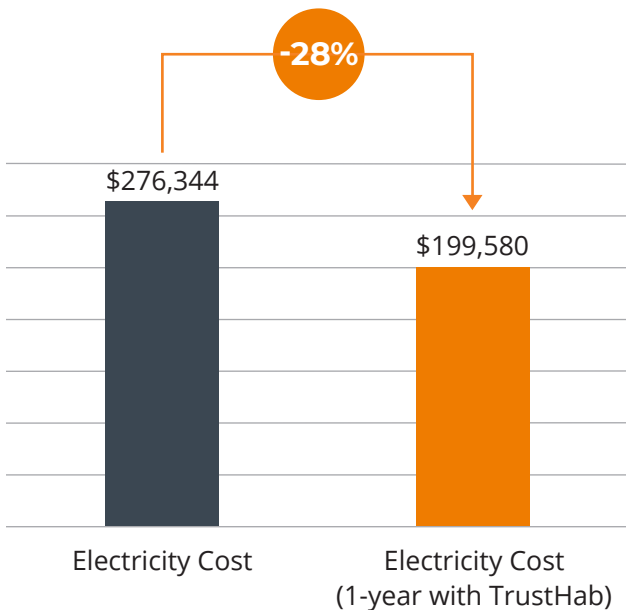
PROPERTY A:

A Student housing community consisting of 180+ units across mid-rise apartments and townhomes.

RESULTS:

-  Savings of over \$65,000 YOY
-  ROI was achieved in less than 7 months



USE CASE #2



PROPERTY B:

A Student housing community consisting of 130+ units across both low-rise apartments and townhomes.

RESULTS:

-  Savings of over \$76,000 YOY
-  ROI was achieved in less than 4 months